





Company Overview



Comprehensive knowledge in designing and selling solutions to operators, broadcasters, Teleports, and OTTs

Extensive video and networking expertise ensures the delivery of error-free high quality live content over any network including the Internet

Intellectual Property

- Four patents pending
- Sixteen additional patents in the areas of high quality live video delivery and optimization are in the pipeline

VideoFlow's portfolio

- √ Generates new revenue
- ✓ Secures existing revenue
- ✓ Significantly cuts costs

Relieving the Live Content Delivery Pain



VideoFlow's Digital Video Protection (DVP) product line overcomes the challenges of delivering live high quality video over the public Internet



The Public Internet Pain



The Internet is challenging for live video

Delay fluctuations (Jitter) is challenging. Jitter can cause decoders to loose synchronization

Packet loss may be a result of the physical link limitations and/or network congestion. Packet loss will cause degradation to the video quality (artifacts)

Secured VPN tunnel is a must

The only way to deliver multicast over the Internet

Often requires additional appliances and/or services

Reasonable video quality demands expensive solutions

Commercial grade service level agreement (SLA)

Leased lines

But Not Any More...



VideoFlow's DVP is turning the Internet into a true Live Content Delivery Network (LCDN)

VideoFlow Digital Video Protection (DVP) New Dimensions, New Possibilities, New Opportunities



Excellent Track Record



Tested and deployed globally by teleports, broadcasters and operators

- Recovered <u>100%</u> of lost packets at <u>35%</u> network packet loss (Russian Network)
- Recovered <u>100%</u> of lost packets and eliminated jitter in a low bit rate contribution (0.5-2Mbps) over <u>standard A/VDSL Internet connections</u>
- Eliminated a staggering <u>1.6sec</u> jitter in a live broadcast over <u>Ka band</u>
 <u>Satellite</u> (Europe)
- Eliminated 500msec jitter in a long haul connection contribution from Europe and the Far East
- Eliminated 475msec jitter in a <u>seven-hops</u> network (Eastern Europe)

VideoFlow's 3V Technology

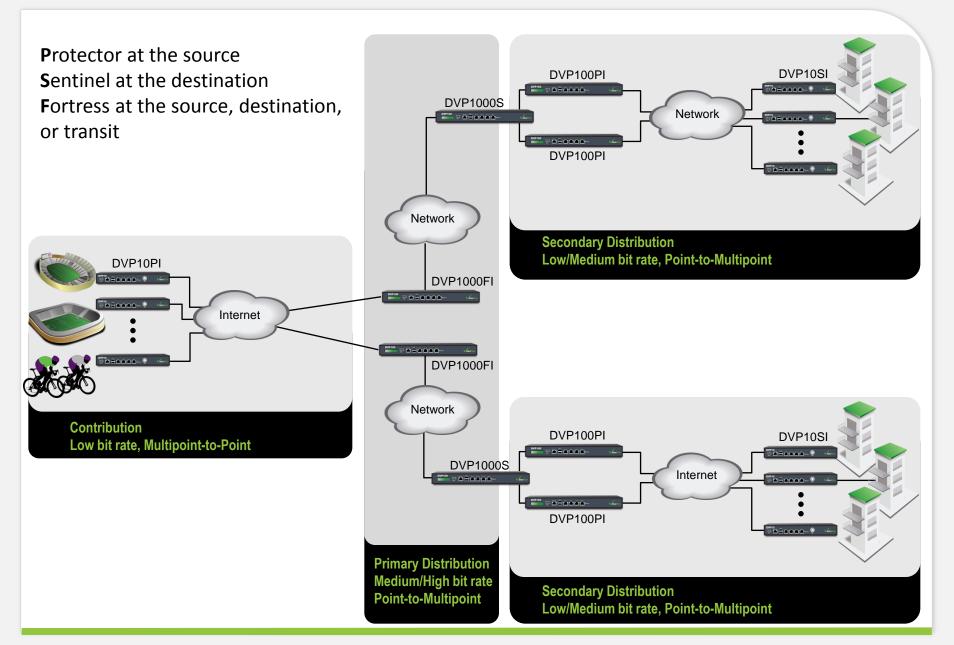


VideoFlow 's Patent Pending 3V Technology and Intellectual Property is turning the Internet into error-free live high quality content delivery network

- VFEC VideoFlow Error Correction is making sure high quality video is maintained at all times
- VFAB VideoFlow Advanced Buffering eliminates excessive jitter enabling the delivery of live high quality video over long distances across the Internet
- VPN Secured VPN tunneling is the only solution to deliver secured live video across the Internet
 - No need for external router to open VPN tunnel
 - No need for premium services from ISP

Digital Video Protection (DVP) Solution's Overview





VideoFlow DVP Benefits



Generating New Revenue

Enables the flexibility to choose your partners and to open new markets otherwise out of reach as well as enhances existing CDNs with Live Video capabilities

Securing Existing Revenue

Lowers the costs of live content delivery, improves margins, and allows offering services at a lower cost easily competing with satellite and legacy transport networks by opening the Internet to carry high quality live content over **long distances**

Significantly Cutting Cost

Uses **standard Internet connections** to lower the cost of high quality live content delivery without quality compromise as well as replacing expensive backup or primary leased lines

Live Stream Over the Internet



Packet loss = 1%, Delay = 100msec, Jitter = 50msec Protection = OFF

Quality of experience is **ANNOYING!**

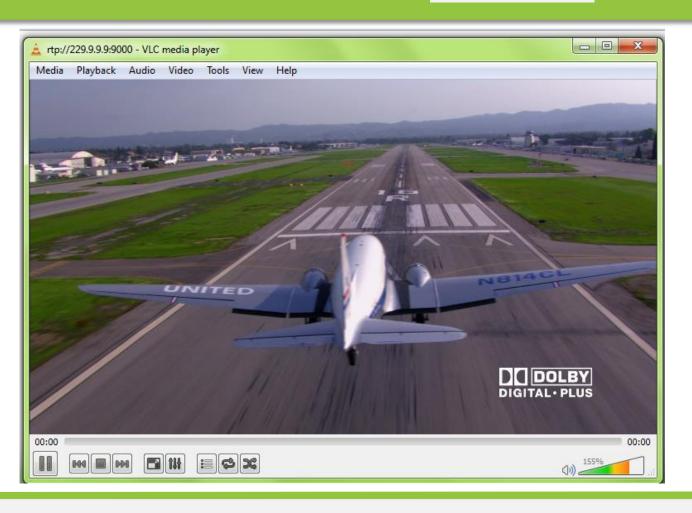


Live Stream Over the Internet – With VideoFlow



Packet loss = 1%, Delay = 100msec, Jitter = 50msec **Protection = ON**

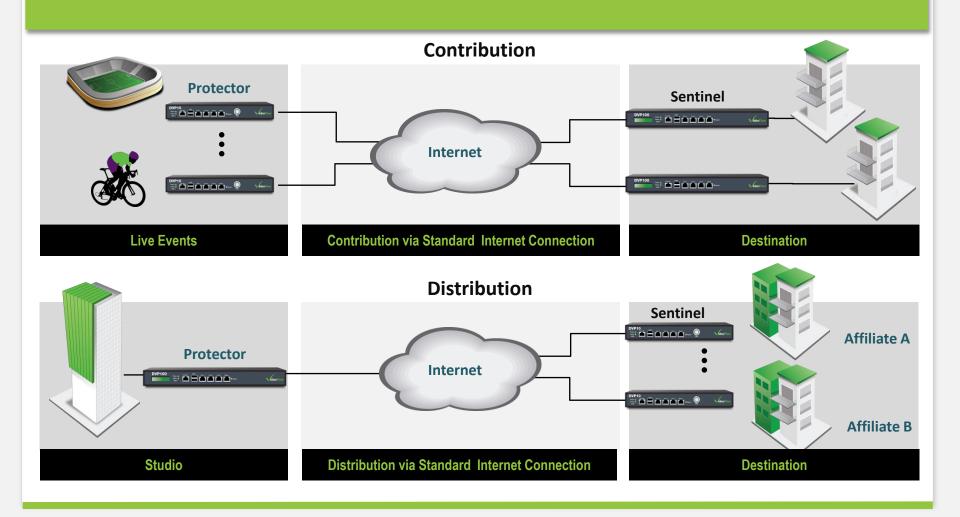
Network issues remain but QoE is OUTSTANDING!!!



Cutting Costs – Leveraging the Internet



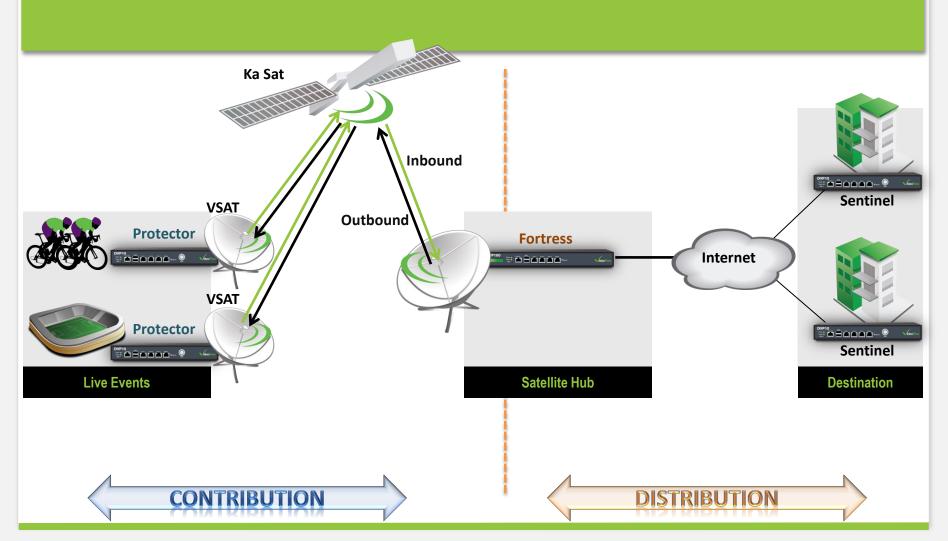
The cost of Live Content Delivery over the Internet is considerably lower than current solution



Cutting Costs – Internet via Satellite



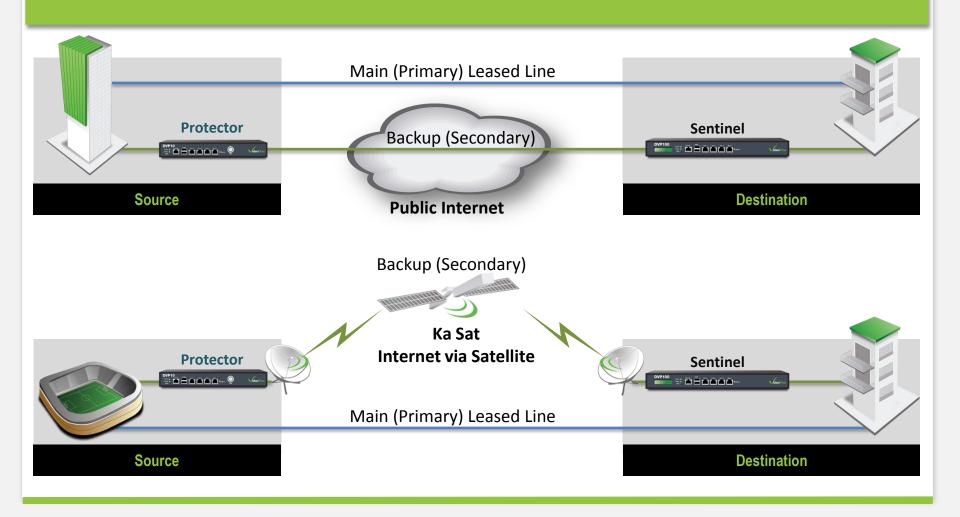
Until VideoFlow, using Low-cost Ka Band satellite connectivity for live video delivery was impractical



Ensuring 24x7 Lowering Backup Costs



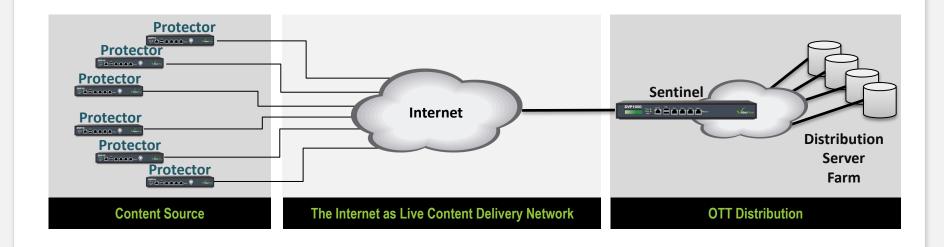
Both primary and backup leased lines are always active Primary is in use 99.999% of the time, backup only 0.001%, Same OPEX Leveraging the Internet for backup will dramatically cut your backup cost



Cutting Costs – Live Content Delivery to OTT



The cost of Live Content Delivery over the Internet is considerably lower than current solution

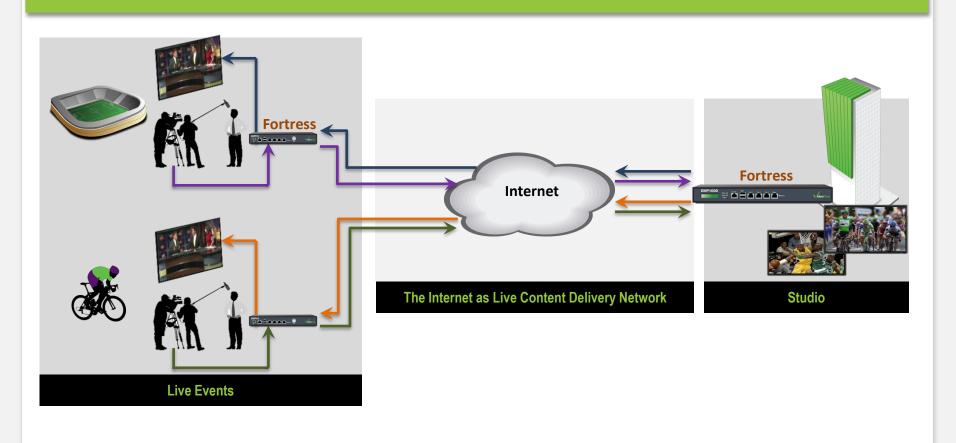


Live Events – Close Teamwork



Low delay, error free, high quality video feed from live event to studio and from studio to the live event

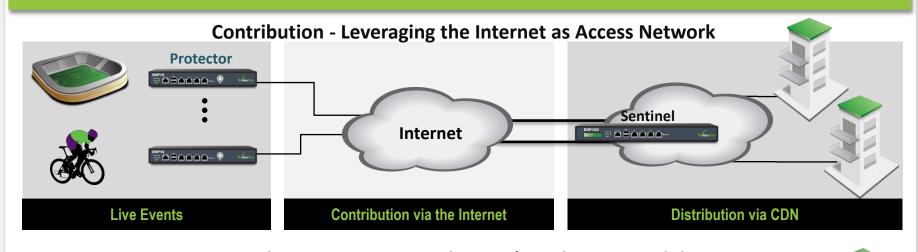
Feels as if you were in the studio - Natural broadcast from the field

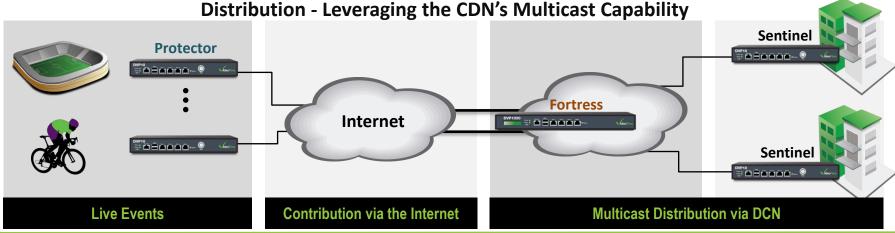


Unified CDN/Internet Network



Improving the local extension Extending CDN reach to potential customers by lowering connectivity cost







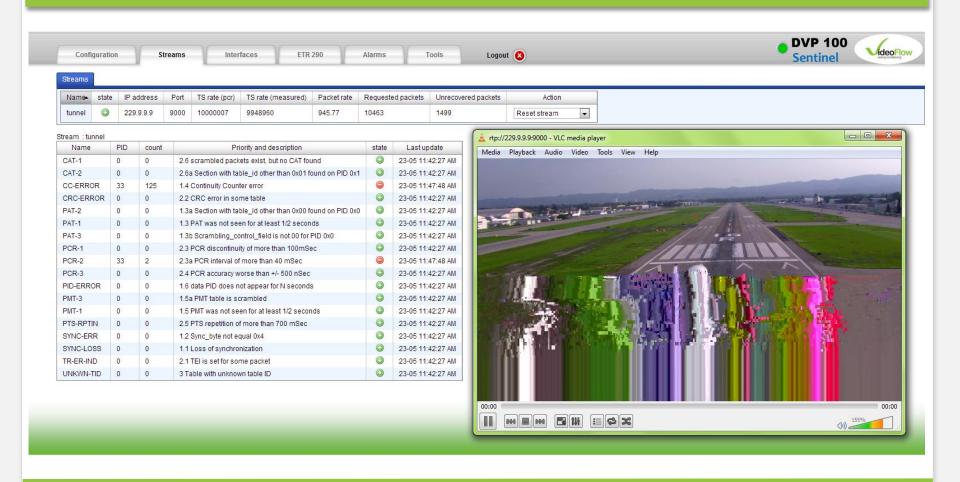
Must Have Features



Stream Monitoring – ETR290



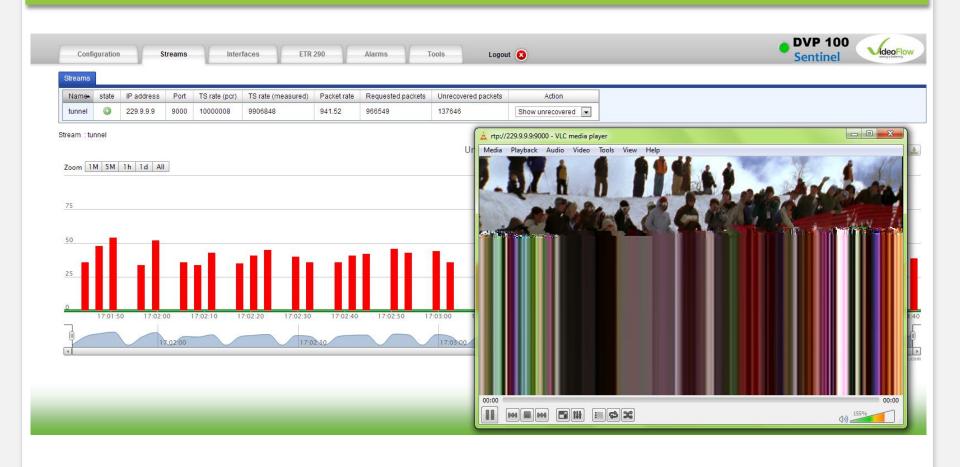
Cuts the cost of network maintenance and support Reduces the time it takes to isolate a problem in the network Clearly indicates where the issue is



Stream Monitoring – Unrecovered



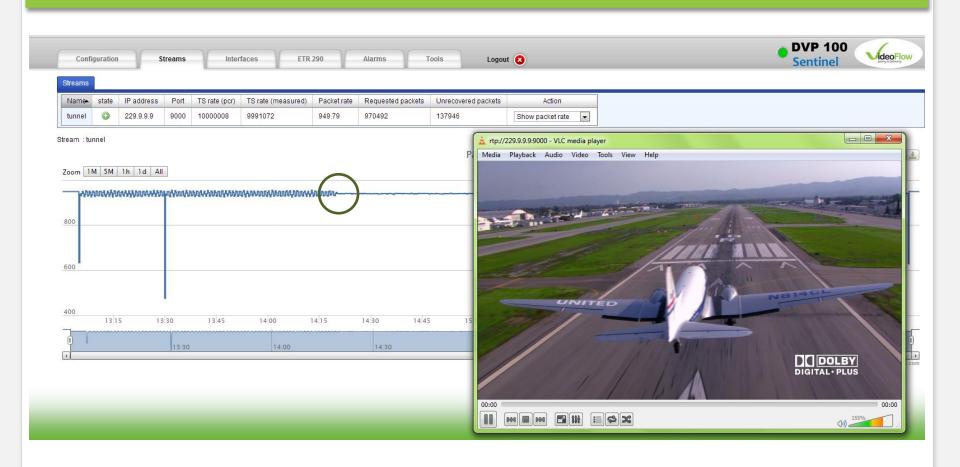
Cuts the cost of network maintenance and support Straightforward indication on the network's quality



Stream Monitoring – Packet Rate



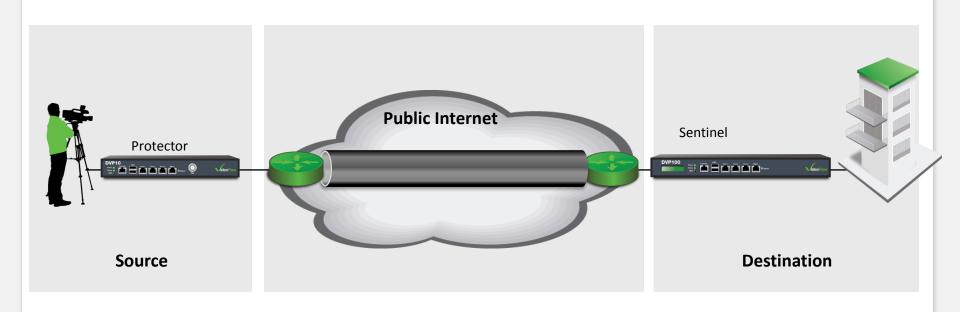
Cuts the cost of network maintenance and support Easy to see network bandwidth issues



VPN Tunnel



Secured and protected
Generic Routing Encapsulation (GRE)
Optional IPSec encryption
Remote site In-band management



No Premium Services

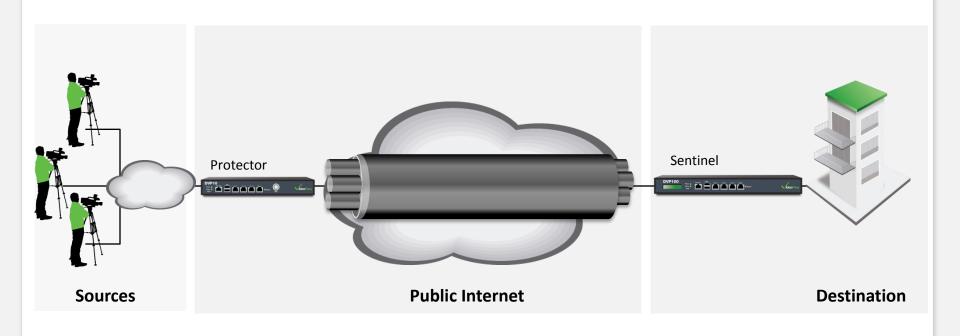
Point-to-Point – Deploying LCDN Over the Internet



Single VPN tunnel can include single or multiple live video streams.

The sentinel eliminates the jitter of all streams inside a tunnel.

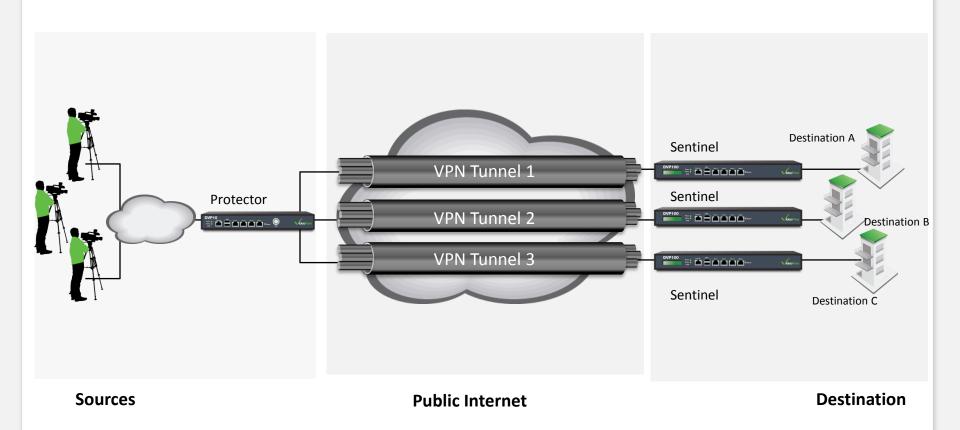
Stream tunnel is leveraged to manage remote site in band.



Point-to-Multipoint – Deploying LCDN Over the Internet



Protector creates and maintain multiple VPN tunnels to remote sites Each VPN tunnel can include single or multiple live video streams Independent jitter removal capabilities



Redundancy – High Quality Content 24x7



Auto redundancy assures active protector-sentinel at all times

1:1 redundancy by exchanging information allowing smooth switchover

Built in network bypass ensuring no connection is lost in case power is off

